

Request for Decision City Council




Type of Decision									
Meeting Date	March 28, 2007			Report Date	March 1, 2007				
Decision Requested	<input checked="" type="checkbox"/>	Yes	<input type="checkbox"/>	No	Priority	<input checked="" type="checkbox"/>	High	<input type="checkbox"/>	Low
	Direction Only				Type of Meeting	<input checked="" type="checkbox"/>	Open	<input type="checkbox"/>	Closed

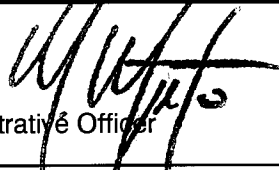
Report Title
Purchase of two (2) Vacuum Capable Truck Mounted Sewer & Jet Rodder Cleaning Units



Budget Impact / Policy Implication	Recommendation
<input checked="" type="checkbox"/> This report has been reviewed by the Finance Division and the funding source has been identified. There is no impact to the budget as this is part of the approved 2006 Fleet Capital acquisitions	That Joe Johnson Equipment Inc., c/w International Cab and Chassis supplied by Nickel City International, be awarded the contract for the purchase of two (2) vacuum capable truck mounted sewer & jet rodder cleaning units, in the amount of \$620,545.00 plus taxes.
<input checked="" type="checkbox"/> Background Attached	Recommendation Continued

Recommended by the Department


 Greg Clausen, P.Eng.
 Acting General Manager of Infrastructure

Recommended by the C.A.O.


 Mark Mieto
 Chief Administrative Officer

Report Prepared By	Division Review
 Eric Bertrand Manager of Fleet	 Mary Beth Gibbons Director of Strategic Support Services

BACKGROUND

A request was made by the Water / Waste Water Division to purchase two (2) Vacuum Capable Truck Mounted Sewer & Jet Rodder Cleaning Units that will replace two (2) existing units that we own. These two existing units were due for replacement in 2003 and the second in 2004. These units are an integral part of their operation and are required.

A set of specifications was prepared and a Request for Proposals was advertised seeking proposals / bids for these two units. Submissions were received from three (3) dealers on February 20, 2007. One of the dealers submitted three proposals for the units.

A committee consisting of Eric Bertrand, Manager of Fleet Services and Mark Coppo, Purchasing reviewed the proposals and determined that the proposal from Kenworth Truck Centre be rejected as they did not submit a proposal on a complete unit. They only bid on the cab & chassis portion of the unit. The second proposal received from NovaJet Incorporated was also rejected because their proposal did not meet our specifications in several key areas. The third proposal, submitted by Joe Johnson Equipment Inc. contained three submissions with the difference between them being the type of cab & chassis being offered. From these three submissions one was rejected as the cab & chassis did not meet the specifications requested.

Using a pre-determined scoring grid the two remaining proposals were evaluated and rated. It was determined that the highest rating was achieved by Joe Johnson Equipment Inc. with the cab and chassis supplied through a local dealership, Nickel City International.

Joe Johnson Equipment Inc. c/w International Cab & Chassis supplied by Nickel City International	\$620,545.00 plus taxes
Joe Johnson Equipment Inc. c/w Sterling Cab & Chassis supplied by Cambrian Truck Centre	\$620,051.00 plus taxes

The scoring grid utilized was as follows:

Joe Johnson/Nickel City International:

Specifications:	40 / 40
Lead Time:	10 / 10
Warranty:	15 / 15
Cab & Chassis:	20 / 20
Price:	14.98 / 15
Total Score:	99.98 / 100

Joe Johnson / Cambrian Truck Centre:

Specifications:	38 / 40
Lead Time:	8 / 10
Warranty:	15 / 15
Cab & Chassis:	20 / 20
Price:	15 / 15
Total Score:	96 / 100

The unit being supplied through Nickel City International was selected and recommended using this scoring assessment. This unit would be available to us approximately nine (9) weeks earlier than the Sterling truck. The Sterling was scored slightly lower than the International in specifications because they would only provide the Allison Transmission SCAAN when the order is placed. This issue is critical in deciding on a unit as we must know that the total drive train is compatible with our needs.

Staff is recommending that Joe Johnson Equipment Inc. c/w International Cab & Chassis be awarded the contract in the amount of \$620,545.00 plus taxes.

Funds will be allocated from the approved 2006 Fleet Capital Budget.